

## 2021-24 STRATEGIC PLAN

## OBJECTIVES







## **EVOLVE**

- Strategically develop and diversify playing opportunities
- Create innovative approaches to develop and sustain the delivery of baseball in Queensland
- Respond to proactive evaluation of experiences of the baseball community

## ENGAGE

- Collaborate effectively with current and potential stakeholders with a view to developing productive partnerships
- Create innovative methods of promoting baseball as sport of choice to the broader community
- Influence the baseball community to develop and sustain a culture that promotes respect, diversity and inclusion

## CONNECT

- Communicate with the broader community in a way that connects with impact and influence
- Create and enact systems and processes to ensure productive delivery of high quality of services
- Connect and consult with the Baseball
  Community to co-develop a sustainable future

### **EVOLVE**

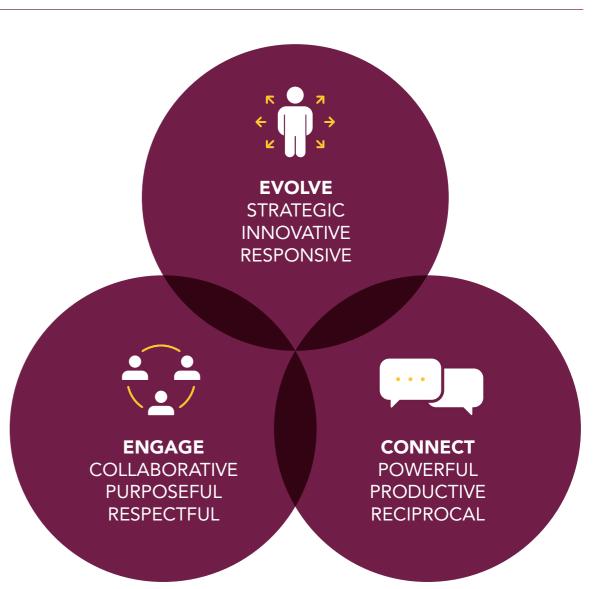
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# EVOLVE

# STRATEGIC, INNOVATIVE AND RESPONSIVE GROWTH, TO:

- Expand & retain player base/membership
- Improve volunteer & participant experiences
- Increase playing opportunities
- Enhance income streams
- Develop infrastructure, facilities & major resources
- Expand staff





## ENGAGE

# COLLABORATIVE, PURPOSEFUL AND RESPECTFUL INTERACTION, WITH:

- Community advertising & PR; access opportunities (social leagues, Come & Try)
- Schools, teachers & teacher education institutions
- External stakeholders Govt., MLB, WBSC, AOC, Little League, QSB
- Partners & potentials BA, Bandits, regions, hubs, other sports
- Members & grass roots culture; education & training; support services
- Performance pathways





## CONNECT

## POWERFUL, PRODUCTIVE & RECIPROCAL, AROUND:

- Ongoing & regular communication, with membership groups
- Research findings & resources; training & manuals
- Data capture & utility
- Platforms (web, social media), and apps
- Planning docs
- Shared Governance: policies & processes, transparency & accountability



#### **KEY PERFORMANCE GOALS**

# EVOLVE

### STRATEGIC, INNOVATIVE AND RESPONSIVE GROWTH, TO:



#### **EXPAND & RETAIN PLAYER BASE/MEMBERSHIP**

- Exceed the industry minimum expected growth of 3 percent per annum
- Develop and execute destination surveys for left participants
- Expand engagement with schools, school clusters and teachers, including:
  - Intra- and inter-school competitions
- Training packages with game, skill and drill design ideas
- Active recruitment

#### **IMPROVE VOLUNTEER & PARTICIPANT EXPERIENCES**

- Promote the 'family-friendly', 'fun' and 'inclusive' elements of the sport
- Identify and acknowledge volunteerism
- Conduct biannual surveys on BQ service delivery
- Schedule and manage service provision on a needs basis
- Create suites of training packages and development opportunities for volunteers

#### **INCREASE PLAYING OPPORTUNITIES**

- Create and disseminate modified games for greater access
- Create new leagues & seasons, including short seasons, especially for diversity & inclusion
- Enhance regular seasons with in-season tournaments
- Enhance 'travel team' concept & expand representative tour opportunities

#### ENHANCE INCOME STREAMS

- Actively seek major sponsorship deals for BQ / Leagues / concepts & events
- Identify and leverage new income sources/sponsors
- Engage current suppliers for in-kind sponsorship
- Leverage current and developing partnerships for cost-saving and income generation

#### **DEVELOP INFRASTRUCTURE, FACILITIES & MAJOR RESOURCES**

- Create and execute a major facility plan
- Liaise with and facilitate regional facility development plans
- Partner with in-sport and other agencies for infrastructure collaborations
- Actively source government grants in partnership with clubs and regions

#### EXPAND STAFF

 Identify opportunities to expand our paid staff base, through short-term contract & direct sponsorship

#### KEY PERFORMANCE GOALS

# ENGAGE

#### **COLLABORATIVE, PURPOSEFUL AND RESPECTFUL INTERACTION, WITH:**



#### COMMUNITY - ADVERTISING & PR; ACCESS OPPORTUNITIES

- Promote our sport & its activities to members & participants with high frequency
- Broaden the scope and reach of our media
- Link with mainstream media & provide mechanisms for our members to do likewise

## SCHOOLS, TEACHERS & TEACHER EDUCATION INSTITUTIONS

- Create resources and training for beginning, new and practicing teachers to choose baseball as a sport of choice, especially in primary schools
- Create and use existing modified versions as access points in schools.

#### EXTERNAL STAKEHOLDERS – GOVERNMENT, MLB, WBSC, AOC, LITTLE LEAGUE, QSB

- Develop strategic partnerships with outside agencies
- Create regular, open lines of communication with these groups, to ensure an ongoing voice
- Participate in good faith with sport-wide identified goals
- Lobby these groups to meet the identified needs of our members

## PARTNERS & POTENTIALS – BA, BANDITS, REGIONS, HUBS, OTHER SPORTS

- Develop strategic partnerships with key stakeholders
- Create and foster regular, positive, influential communication with these groups
- Engage these groups for the identification, development and execution of key strategic goals

## MEMBERS & GRASS ROOTS – CULTURE; EDUCATION & TRAINING; SUPPORT SERVICES

- Institute a language of collaboration and goal-sharing
- Promote a positive culture through communication and action that reflects our key mantras of 'family', 'fun', 'inclusive', 'sport of choice' and 'game for life'
- Develop and run where applicable low- and no-cost training packages for volunteers
- Recognise and acknowledge our members, participants and volunteers

#### PERFORMANCE PATHWAYS

- Clarify, promote and enhance our pathways model
- Expand pathways for scorers, umpires
- Identify and create new opportunities where identified, including but not limited to college and pro ball connections, and international links

#### KEY PERFORMANCE GOALS

# CONNECT

### **POWERFUL, PRODUCTIVE & RECIPROCAL, AROUND:**

## ONGOING & REGULAR COMMUNICATION, WITH MEMBERSHIP GROUPS

- Communicate with the baseball community in a formal, monthly communiqué
- Create clear, broad and purposeful information dissemination processes via easily-navigable platforms
- Design and implement regularly-available and regularly-monitored feedback opportunities from members

#### RESEARCH FINDINGS & RESOURCES; TRAINING & MANUALS

- Create and support information-gathering and sharing groups of coaches, umpires, scorers and players
- Generate knowledge banks
- Create development resources for use by members and volunteers, participants and schools

#### DATA CAPTURE & UTILITY

- Invest in the best-available technologies to gather, process and functionalise data
- Report regularly on this data; and use to inform ongoing decisions and strategy

#### PLATFORMS (WEB, SOCIAL MEDIA), AND APPS

- Create, generate and/or invest in for-purpose media that informs, engages and responds to membership
- Institute and maintain a 'Club Hub' one-stop point on our website for clubs and volunteers

#### PLANNING DOCS

- Publish and promote planning documents and strategies for membership input and scrutiny
- Engage membership in the creation and design of planning and strategy documents/concepts
- Share planning document creation methodologies

#### SHARED GOVERNANCE: POLICIES & PROCESSES, TRANSPARENCY & ACCOUNTABILITY

- Generate a bank of operational policy documents and distribute to membership for common use
- Publish abridged board minutes and monthly finance statements
- Conduct a state forum with regional representatives biannually

